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MAKING THE IMAGE INTELLIGENT



**Fiscal Year Ended March 31, 2025**

# Results Briefing

Digital Media Professionals Inc.

May 20, 2025

The views and forecasts that appear in these materials represent determinations made by the Company at the time the materials were created.  
The accuracy of the information therein is not guaranteed.  
Please be aware of the possibility that actual performance and results may differ considerably due to a variety of factors.

- 1 Financial Results, Fiscal Year Ended March 31, 2025**
- 2 Business Forecast, Fiscal Year Ending March 31, 2026**
- 3 Medium-term Strategy**

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# Company Profile

Leveraging our experience and knowledge as one of the world's leading graphics IP vendors, we have recently been contributing to solving customer and social issues by providing end-to-end AI services **from algorithm/software to hardware** and **from the edge to the cloud**.

Company name	Digital Media Professionals Inc. (DMP)
Foundation	July 2002 (Listed on TSE Mothers in June 2011, shifted to TSE Growth in April 2022)
Location	Nakano-ku, Tokyo, Japan
Representative	Chairman, President and CEO Tatsuo Yamamoto
Capital	1,838 million yen
Number of consolidated employees	60 (as of April 1, 2025)
Number of patents	35 cases
Consolidated subsidiary	Digital Media Professionals Vietnam Company Limited

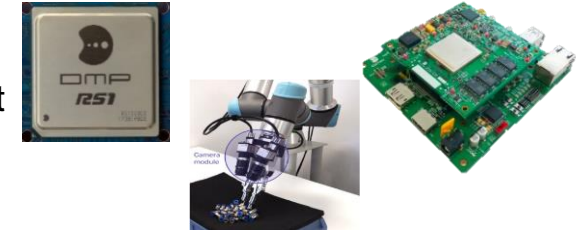
## IP core license business

- AI/GPU IP core license
- AI software license



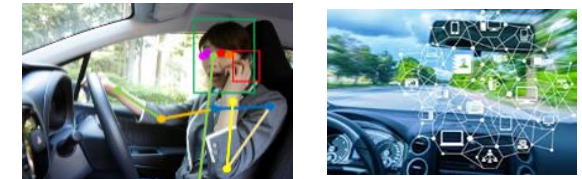
## Product business

- Image processing LSI for amusement market
- Vision system for collaborative robot
- Module



## Professional service business

- AI algorithm/computer vision software contracted development
- FPGA/Board contracted development
- Customer product/service support related to safe driving assistance system and robotics



# Business Highlights



- **Development of next-generation edge AI semiconductor is progressing smoothly**  
Mass production and commencement of sales are scheduled for the fiscal year ending March 2026  
Serving as a long-term business foundation and growth engine along with FA business following amusement business
- Net sales have set a new record high for the fourth consecutive fiscal year.  
Due to the recognition of semiconductor development expenses, operating income, ordinary income, and net income attributable to owners of the parent have decreased

Overall	Sales by business	Sales by field	
Net sales	IP Core License	Safety	Robotics
¥ 3,077M (YoY* +2%)	¥ 124M (YoY -27%)	¥ 38M (YoY -46%)	¥ 168M (YoY +0%)
Ordinary income	Product	Amusement	Other
¥ 271M (YoY -¥58M )	¥ 2,855M (YoY +4%)	¥ 2,779M (YoY +5%)	¥ 90M (YoY -32%)
	Professional service		
	¥ 97M (YoY +12%)		

\* YoY :Year on Year

## Expanding growth investments, including development of edge AI semiconductor

(Unit: million yen)	FY ended March 31, 2024	FY ended March 31, 2025	Amount change
<b>Net sales</b>	3,016	<b>3,077</b>	<b>+61</b>
<b>Operating income</b>	328	<b>265</b>	<b>-63</b>
<b>Ordinary income</b>	330	<b>271</b>	<b>-58</b>
<b>Net income attributable to owners of the parent</b>	331	<b>157</b>	<b>-174</b>

- In addition to the image processing semiconductor “RS1” for the amusement market, growth in professional services for the robotics field offset the loss of a large maintenance support project in the IP core license business, resulting in a 2.0% increase in net sales.
- Increased research and development expenses, including 79 million yen for the development of edge AI semiconductor, resulted in decreases in operating income and ordinary income.
- An extraordinary loss of 42 million yen was recorded for the loss on valuation of investment securities. Additionally, after carefully reviewing the recoverability, a reversal of deferred income taxes of 45 million yen was decided and recorded for income taxes-deferred.

## Results Highlights: Net Sales by Business and Field

## ● Sales by business

**IP core license business** **¥124 million** Same period last year **¥170 million**

- Recorded initial license revenue and AI/GPU running royalties for digital equipment, initial license and recurring revenues in safety/robotics fields, maintenance/support revenues, etc.
- Large GPU IP maintenance and support project in the previous fiscal year fell off

**Product business** **¥2,855 million** Same period last year **¥2,758 million**

- Recorded sales from volume shipments of RS1 and Cambrian Vision Systems
- Progress in product shipments including full-scale introduction to automobile manufacturing inline and business projects for Cambrian Vision System business.

**Professional service business** **¥97 million** Same period last year **¥87 million**

- Recorded revenues from contracted development services in AI and amusement fields
- Provided professional services for semiconductor manufacturing equipment/construction machinery as well as for autonomous mobile robots

## ● Sales by field

**Safety field** **¥38 million** Same period last year **¥71 million**

- Recorded dashcam-related recurring revenues (running royalties and subscription fees), maintenance/support revenues and professional service revenue

**Robotics field** **¥168 million** Same period last year **¥168 million**

- Recorded sales of professional services and products such as Cambrian Vision Systems in addition to license revenues for autonomous mobile robots

**Amusement field** **¥2,779 million** Same period last year **¥2,642 million**

- Recorded sales of RS1 for mass production

**Other** **¥90 million** Same period last year **¥134 million**

- Recorded initial license revenue, AI/GPU running royalties, and maintenance support revenues for digital equipment
- Large GPU IP maintenance and support project in the previous fiscal year fell off



## Equity ratio remains high at 88.2%

(Unit: million yen)		End of March 2024	End of March 2025	Amount change	Major increases/decreases
	Current assets	3,272	3,297	+25	Accounts receivable - trade and contract assets +165, Inventories +16, Cash and deposits -73, Securities -100
	Non-current assets	647	794	+147	Intangible assets +153, Investment securities +53, Deferred tax asset -44
Total assets		3,919	4,092	+172	
	Current liabilities	443	461	+18	Account payable - trade +114, Accrued consumption taxes -47, Income taxes payable -32
	Non-current liabilities	18	19	+0	
Total liabilities		461	480	+18	
Total net assets		3,457	3,511	+153	Retained earnings +157
Total liabilities and net assets		3,919	4,092	+172	



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## Executing aggressive strategic investments aimed at future growth for the fiscal year ending March 2026

(Unit: million yen)	FY 03/2025 (Actual)	FY 03/2026	
		Forecast	% Change
<b>Net sales</b>	3,077	<b>3,250</b>	+5.6%
<b>Operating income</b>	265	<b>20</b>	-92.5%
<b>Ordinary income</b>	271	<b>25</b>	-90.8%
<b>Net income attributable to owners of the parent</b>	157	<b>20</b>	-87.3%

- In addition to steady shipments of image processing semiconductors for the amusement market, sales from new businesses such as next-generation edge AI semiconductor and FA (Factory Automation) contribute to a limited extent, resulting in an increase in net sales.
- Strategic investments centered on the development of next-generation edge AI semiconductor (R&D expenses: US\$1.9 million) are being executed to drive future growth.
- In the medium term, we aim to expand revenue and enhance corporate value by further penetrating the amusement market and leveraging the two growth engines of the edge AI semiconductor business and FA business.

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- 3** **Medium-term Strategy**

# Making the Image Intelligent

To develop cutting-edge products and services that leverage image intelligence to address practical challenges and deliver value to our stakeholders.

## "Di1" Global Debut on May 19, 2025

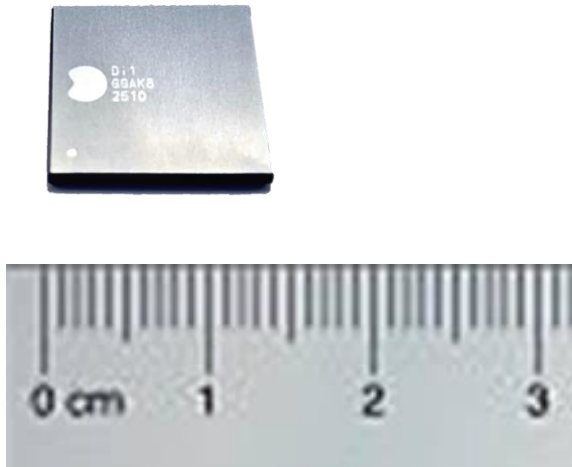
### DMP unveiled next-generation edge AI SoC, Di1

- Sales regions: Mass production and shipments will begin in Japan and Taiwan in the fourth quarter of the fiscal year ending March 2026, followed by global rollout (Di1 will be marketed as "V9" by iCatch Technology in Taiwan).
- Features: Advanced feature integration of latest AI NPU, 4K HDR compatible ISP, real-time 3D ranging, security, etc., enabling advanced edge AI processing in a variety of edge AI applications such as security cameras, automotive equipment, high-performance drones, robotics, etc.
- Scheduled to exhibit at Computex Taipei 2025 starting May 20, 2025 (iCatch Technology booth)



**Shipments are scheduled to begin in 4Q FY2026 as planned.**

- Evaluation samples available
- 2025 Computex Taipei (May 20-23) Demonstration at iCatch Technology booth

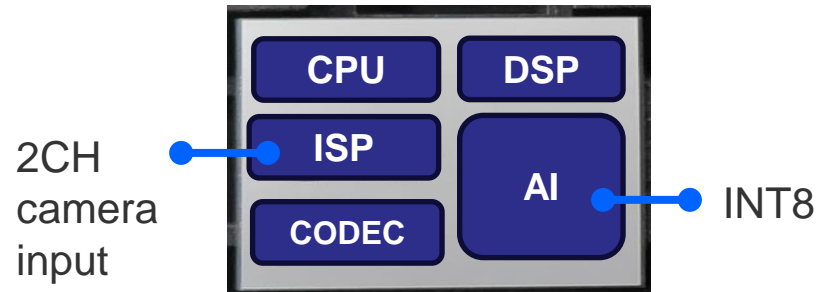


Di1 Evaluation Chip

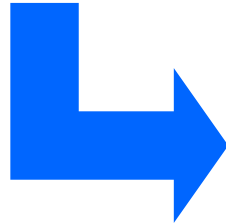


Di1 Evaluation Board

**All-In-One intelligent vision chip that enables next-generation edge AI through advanced feature integration**



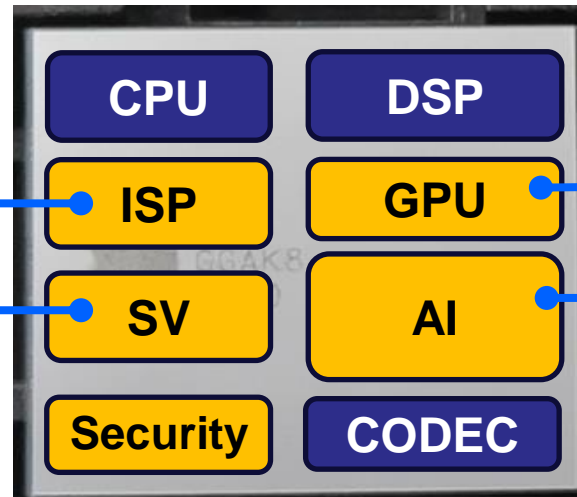
## Competing Major AI Chips



8CH camera input

3D depth (distance)

Advanced visual recognition technology (e.g. AI analysis of 3D space by drone)



DMP Di1

2D Vector graphics

Advanced drawing functions and Di1 stand-alone display connection (for dashcams, digital signage, etc.)

FP16, FP8, **FP4(E2M1, NF4)**, INT8, INT4  
ViT/Transformer model

Smooth linkage from NVIDIA and other training environments to Di1 edge inference (FP16/FP8/FP4) Edge inference of the latest ViT/Transformer models with "energy saving," "high speed," and "low cost"



# DMP Edge AI Inference Chip Use Case



Automotive



Security



AMR/Robotics



Smart Factory



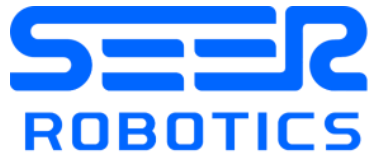
Kiosk



Drone

## Started collaboration with three world-leading Chinese robotics companies and signed distribution agreements

\*Press released on April 11



AMR Development Platform  
AMR/AGF Vehicle



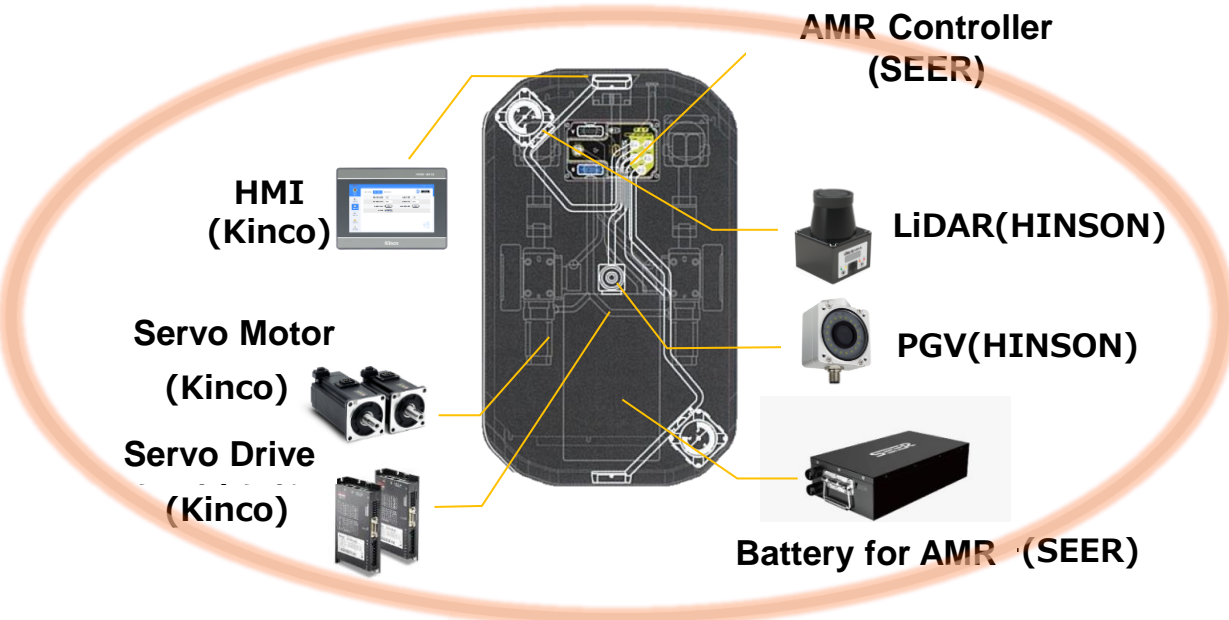
Motor/HMI for AMR



LiDAR/Vision Sensor

# Our Goals through Collaboration

## Key Components for AMR/AGF



## AMR/AGF (Complete Vehicle)



**Aiming to be a total AMR provider**



AMR Developer

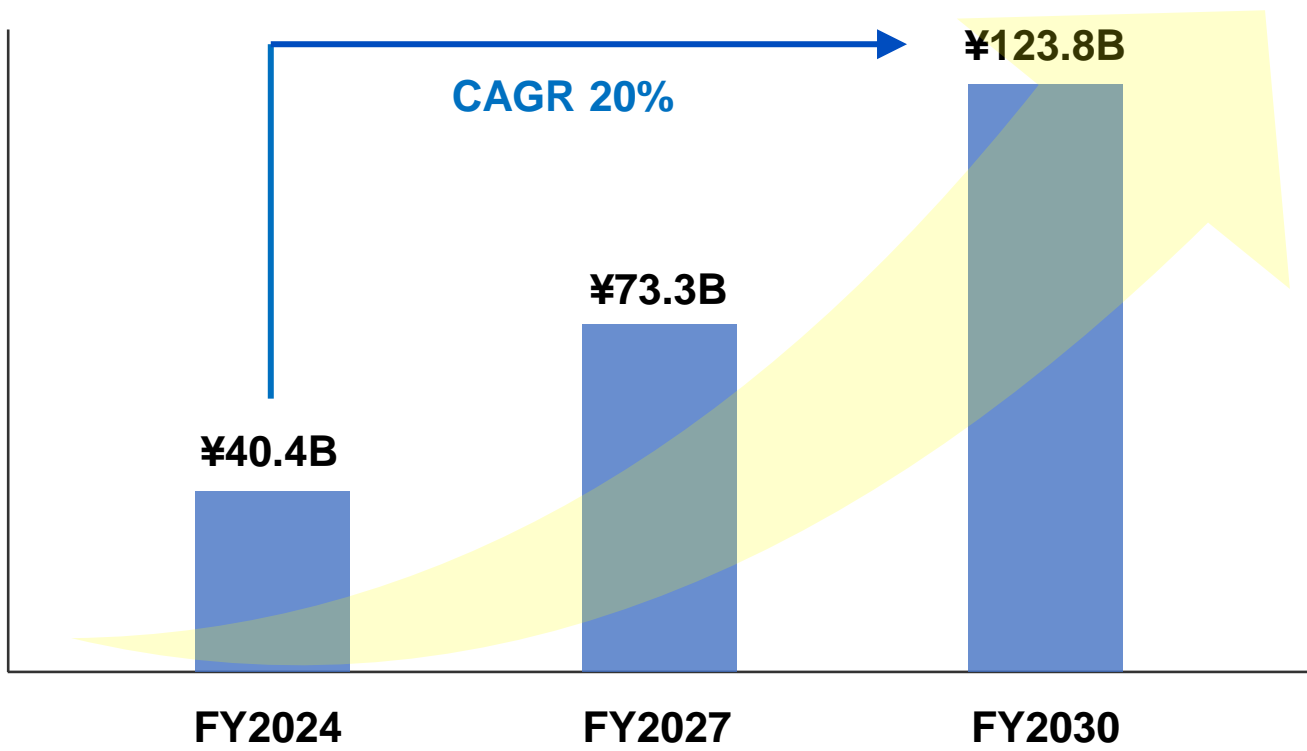


End User



## Increased demand for smart logistics/manufacturing

Japanese Logistics Robotics Market Trends and Forecasts



Source: Yano Research Institute, "Logistics Robotics Market Status and Future Outlook," February 2025

## ZIA MOVE Use Case

### GE CREATIVE Co., Ltd.

"ZIA MOVE" is adopted in the latest AMRs to achieve extremely high accuracy and stability in the complex and demanding environment unique to food factories.



Lift-up AMR "YL-250F"  
for heavy pallet transfer

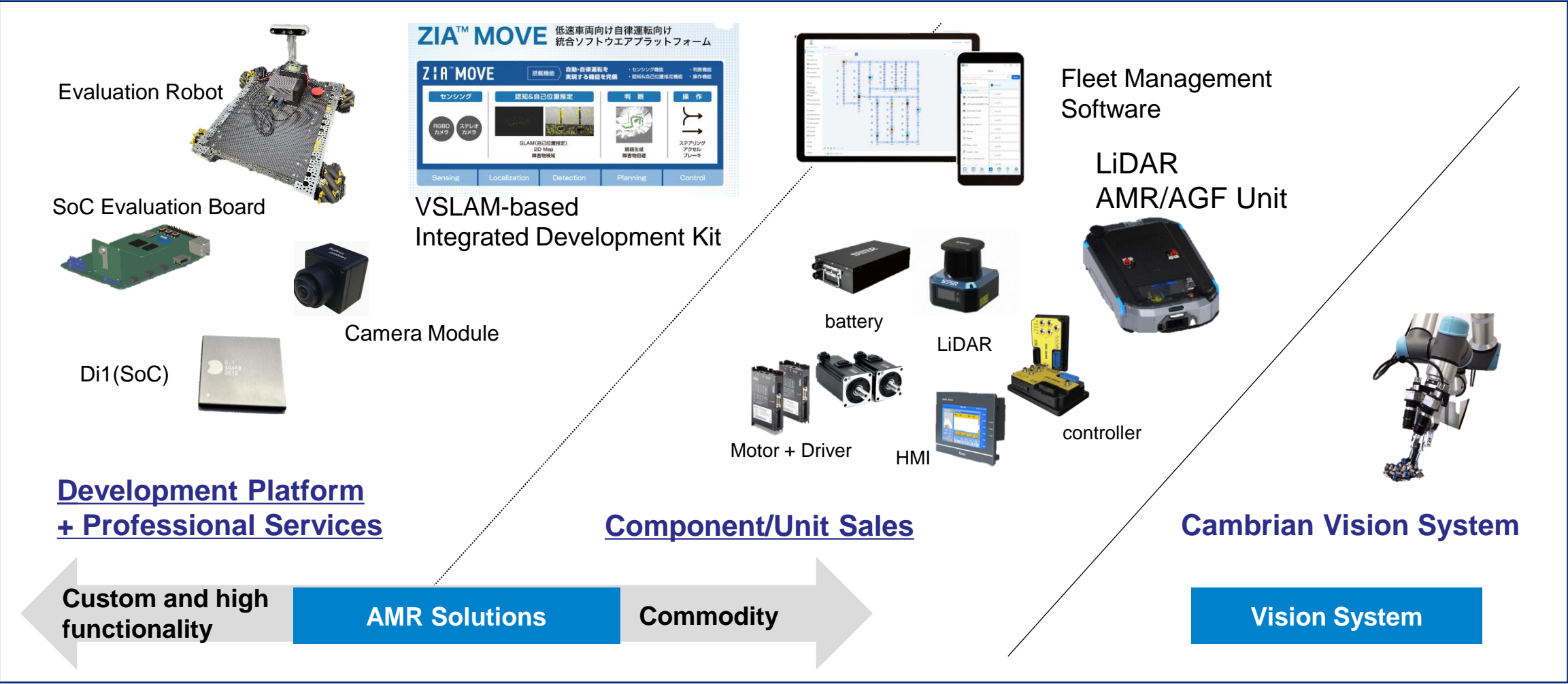
The industry's first automatic conveyance into refrigerators and freezers via elevators. Enables stable transport even in environments with sloping floor surfaces, bumps, and obstacles.



"YT-350F" conveyor robot specialized  
for delicatessen and lunch box factories

Highly accurate self-position estimation and robust autonomous driving even in low-temperature environments where condensation occurs and in aisles where semi-finished products and products are randomly placed, which has been difficult with LiDAR SLAM

Providing a wide range of product lineups and one-stop solutions to meet customer needs and development formats



# Medium-term Vision (Three-pronged Growth Strategy)



**Expansion into Growth Area:  
Edge AI Semiconductor Business**

Leveraging the strengths and expertise cultivated in our core business to expand into new semiconductor business area  
Expanding adoption in high-growth markets such as mobility, smart factories, drones, and smart cameras

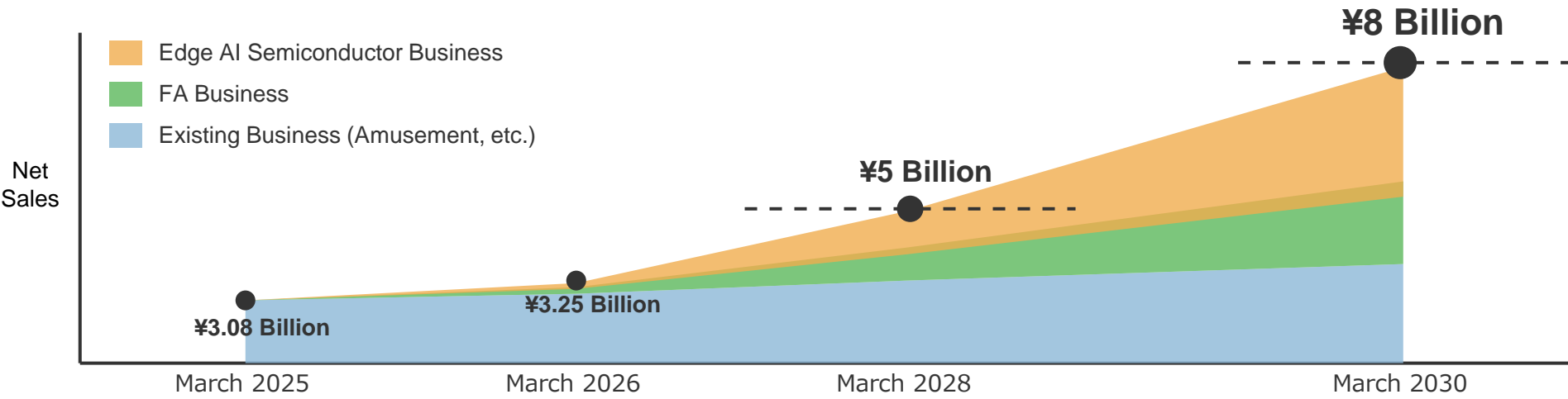


**Acquisition of New Business Opportunities:  
FA Business**

Leveraging the industry network established through Cambrian Vision System business  
Contributing to solving social issues in Japan by further advancing the smartification of robotics, factory automation, and logistics automation

**Further Growth of Core Business: Amusement Business**

Enhancing profitability through increased added value by integrating peripheral businesses and cost reduction





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